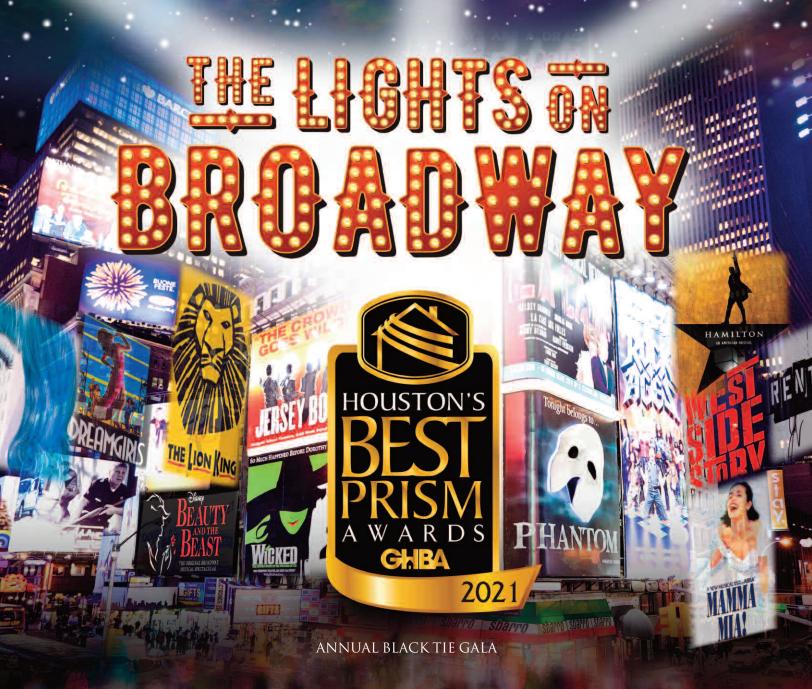
# WINNERS & FINALISTS



presented by

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OCTOBER 2, 2021 | HILTON AMERICAS - HOUSTON





# PRISM 2022: [RE]DISCOVER QUEEN

**FALL 2022** 

See our ad on pages 25 - 27.

CONTACT: MEL AUDAIN at maudain@ghba.org or 281-664-1428

### Thank you to our Master of Ceremonies



### JOHNNY HOLLOWAY

aka "Johnny Bravo"

Radio Personality & Auctioneer - AS WELL AS A -

Top-Selling Houston REALTOR® Martha Turner SOTHEBY'S INTERNATIONAL REALTY

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\*As of print date.

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For more information, contact:
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## The 2021 GHBA Sales & Marketing Council Board

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### **VICE PRESIDENT**

Jill Roe, Houston Newcomer Guides

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Victoria Gray-McDaniel, The Flory Team

### **ASSOCIATE VICE PRESIDENT**

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#### PAST PRESIDENT

Shannon Gaskamp, Legend Homes/Princeton Classic Homes

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Vicki Cheairs, Reverse Mortgage Fund<u>ing</u>

> E.L.Craine, BRPS Title LLC, A BROOKFIELD COMPANY

> > Tyler DePascal

Halie Dittemore, Beazer Homes

Scott Gardner, Core Details

Shirmel Gumbs-Heyliger, The Doug Erdy Group

Gigi Lilly, Perfect Image Signs

Tammy McCall, Johnson Development Corp. Angelina Naspretto, The Signorelli Company

Anthony Oyedeji, Full Fledge Entertainment

Carrie Roehling, Johnson Development Corp.

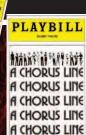
Jen Tran, Keller Williams - Memorial

> Laurie Wilson, First American <u>Title</u>













Congratulations to the 2021

# GRAND AWARD

WINNERS & FINALISTS

### **CUSTOM BUILDER**

**ECHO CUSTOM HOMES** 

FINALISTS: Cason Graye Homes ROC Homes

### **REMODELER**

SNELLER CUSTOM HOMES & REMODELING

FINALISTS: ResCom Custom Builders Alair Homes

### **DEVELOPER**

### AIRIA DEVELOPMENT COMPANY

FINALISTS: Johnson Development Corporation Caldwell Companies

### **PROMOTION**

### AIRIA DEVELOPMENT COMPANY

FINALISTS: Johnson Development Corporation Taylor Morrison, Inc.

### **VOLUME BUILDER**

TAYLOR MORRISON, INC.

FINALISTS: Newmark Homes Shea Homes

## BEST PEOPLE



**Charitable Project** of the Year - Business THE HOWARD HUGHES CORPORATION "Light The Night"

FINALISTS: The Signorelli Company "LLS Fundraiser"

The Howard Hughes Corporation "HHCares Community Contributions During Pandemic"



Marketing Professional of the Year - Developer Royce Brooks ASHLAR DEVELOPMENT

FINALIST: Tayler Cargill, Caldwell Companies



REALTOR® Relations Professional of the Year -Developer

Tammy McCall JOHNSON DEVELOPMENT CORP.

> FINALIST: Martha Gros, The Howard Hughes Corporation



Social Media Specialist of the Year - Developer Lindsey McConathy CALDWELL COMPANIES

FINALISTS: Victoria Gray-McDaniel, The Flory Team

Nicole Capriotti, The Howard Hughes Corp.



Sales Manager of the Year - Builder Karen Nickell LEGEND HOMES/ PRINCETON CLASSIC HOMES

FINALISTS: Lauren Lara. Taylor Morrison, Inc. Jessi Espiritu. Chesmar Homes



**REALTOR®** of the Year Pinky Pirani, The B&P Team

FINALISTS: Smita Singh, The Seth Brothers Team

Shirmel Gumbs-Heyliger The Doug Erdy Group



Sales Professional of the Year - Volume Builder Alexandra LaFont **PULTE HOMES** 

FINALISTS: Mauricio Handal, Legend Homes Adam Bautista, Toll Brothers



Internet Sales Professional of the Year Volume Builder Milli Gillette TAYLOR MORRISON, INC.



Warranty Service Professional of the Year Volume Builder

Toni Foster TAYLOR MORRISON

FINALISTS: John Gonzales, Beazer Homes Juan Loera,

Leaend Homes

Mortgage Specialist of the Year

Jeremy Maupin BEAZER HOMES

FINALISTS:

Heather Stavinoha, Legend Homes



The Seth Brothers

REALTOR® Team of the Year The Seth Brothers Team

FINALIST: The Loken Group



**Design Center** Associate-Builder Danielle Johnson BEAZER HOMES

Rookie Onsite Sales Professional

of the Year - Volume Builder

Michelle Davis

**BEAZER HOMES** 

FINALISTS: Amanda Lumen

M/I Homes

Kayla Smith

Newmark Homes



**CALDWELL COMPANIES** FINALISTS: Sasha Reynolds Johnson Development Corp. Doris Hopper Johnson Development Corp.

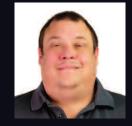
Alissa Faircloth

Lifestyle Director

of the Year



Sarah Spadola, Legend Homes



**Construction Superintendent** of the Year - Volume Builder Sean McQueen **LEGEND HOMES** 

FINALISTS: Ron Self, Chesmar Homes

Parker Metz, Toll Brothers



Construction Superintendent of the Year - Custom Builder

Bruin Fike **REALEX HOMES** 

FINALIST: Nick Spector Alair Homes



Skilled Trade Professional of the Year - Volume Builder

Lee Morris J. PATRICK HOMES

> FINALIST: Tamra Rivera Daltile



**SMC** Associate of the Year Ivan Madrigal

BUILDER'S CHOICE



SMC Board Member of the Year Gigi Lilly

PERFECT IMAGE SIGNS

# CUSTOM BUILDERS



Custom Home Design over \$2 Million BRENDAN HOMES



Custom Home Design \$1.5 Million to \$2 Million ALAIR HOMES

FINALISTS: Texas Elite Custom Homes Morning Star Builders, LTD



Custom Home Design \$1 Million to \$1.5 Million SNELLER CUSTOM HOMES AND REMODELING

FINALISTS: Morning Star Builders, LTD Elevated Custom Homes



Custom Home Design \$750,000 to \$1 Million ZANDER HOMES

FINALISTS: Zander Homes Echo Custom Homes, LLC



Custom Home Design \$500,000 to \$750,000 ECHO CUSTOM HOMES, LLC

FINALISTS: Zander Homes Texas Elite Custom Homes



Custom Home Design Under \$500,000 ECHO CUSTOM HOMES, LLC

Custom Home Elevation over \$2 Million BRENDAN HOMES





Custom Home Elevation \$1.5 Million to \$2 Million ALAIR HOMES

FINALISTS: Texas Elite Custom Homes Morning Star Builders, LTD



Custom Home Elevation \$1 Million to \$1.5 Million SNELLER CUSTOM HOMES AND REMODELING

FINALIST: Cason Graye Homes Elevated Custom Homes



Custom Home Elevation \$750,000 to \$1 Million CASON GRAYE HOMES

FINALISTS: Echo Custom Homes, LLC On Point Custom Homes, LP



Custom Home Elevation \$500,000 to \$750,000 ECHO CUSTOM HOMES, LLC

FINALISTS: DSL Construction & Design Thakkar & Co.



Custom Home Elevation Under \$500,000 TERMEER DESIGN GROUP

FINALISTS: Echo Custom Homes, LLC Echo Custom Homes, LLC



Custom Garden / Patio Home CALDWELL HOMES

FINALISTS: ROC Homes On Point Custom Homes, LP



Custom Home Townhome Product Design ROC HOMES

FINALIST: ROC Homes

### 2021 HOUSTON'S BEST PRISM AWARDS



Custom Home Kitchen Home Over \$1 Million CASON GRAYE HOMES

FINALISTS: Alair Homes Morning Star Builders, LTD



Custom Home Kitchen Home \$750,000 to \$1 Million REALEX HOMES

FINALISTS: Zander Homes Zander Homes



Custom Home Kitchen Home \$500,000 to \$750,000 REALEX HOMES

FINALISTS: On Point Custom Homes, LP Echo Custom Homes, LLC



Custom Home Kitchen Home Under \$500,000 TERMEER DESIGN GROUP INC./ TERMEER & ASSOC. LLC

FINALISTS: Echo Custom Homes, LLC DSL Construction & Design



Custom Home Specialty Room Home Over \$1 Million

MORNING STAR BUILDERS, LTD

FINALISTS: Morning Star Builders, LTD Cason Graye Homes



Custom Home Specialty Room Home Under \$1 Million

ECHO CUSTOM HOMES, LLC

FINALISTS: Realex Homes Realex Homes



Custom Home Outdoor Living Space SIMS LUXURY BUILDERS

FINALISTS: Morning Star Builders, LTD Alair Homes

### HIGH PERFORMANCE ENERGY EFFICIENT HOME



Custom Builder Single Family Project

SIMS LUXURY HOMES

FINALIST: Caldwell Homes



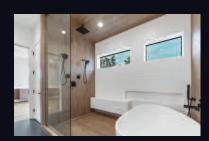
Volume Builder Single Family Project

**BEAZER HOMES** 



Custom Home Bath Home Over \$1 Million CASON GRAYE HOMES

FINALISTS: Sims Luxury Builders Morning Star Builders, LTD



Custom Home Bath Home \$500,000 to \$1 Million ECHO CUSTOM HOMES, LLC

FINALISTS: Thakkar & Co. Echo Custom Homes, LLC



Custom Home Bath Home Under \$500,000 ROC HOMES

FINALISTS: DSL Construction & Design ROC Homes

# VOLUME BUILDERS



Volume Builder Semi-Custom Product Design **Under \$1 Million** FEDRICK HARRIS **ESTATE** HOMES by NEWMARK HOMES



Volume Builder Product Design \$600,000+ TAYLOR MORRISON, INC.

FINALISTS: Toll Brothers J. Patrick Homes



Volume Builder Product Design \$500,000 to \$600,000 **NEWMARK HOMES** 

FINALISTS: TriPointe Homes Taylor Morrison, Inc.



Volume Builder 55+ Community of the Year **PULTE HOMES** 

FOR DEL WEBB - THE WOODLANDS

FINALIST: Taylor Morrison, Inc. for Bonterra at Woodforest



Volume Builder Intown/Urban Product Design TAYLOR MORRISON, INC.

FINALIST: Pulte Homes



Volume Builder-Developed Community of the Year TAYLOR MORRISON, INC. FOR GRAND VISTA

FINALIST: Beazer Homes for Marisol



Volume Builder Product Design \$400,000 to \$500,000 TAYLOR MORRISON, INC.

FINALISTS: Shea Homes M/I Homes



Volume Builder Product Design \$350,000 to \$400,000 **TOLL BROTHERS** 

FINALISTS: Newmark Homes Beazer Homes



Volume Builder Product Design \$300,000 to \$350,000 **EMPIRE COMMUNITIES** 

FINALISTS: Empire Communities **Pulte Homes** 



Volume Builder Product Design \$250,000 to \$300,000 PRINCETON CLASSIC HOMES

FINALISTS: **Chesmar Homes** Legend Homes



Volume Builder Product Design \$200,000 to \$250,000 **PULTE HOMES** 

FINALISTS: Meritage Homes M/I Homes



Volume Builder - Kitchen SHEA HOMES

FINALISTS: Taylor Morrison, Inc. Beazer Homes



Volume Builder - Family Room **RAVENNA HOMES** 

FINALISTS: Ravenna Homes **Beazer Homes** 



Volume Builder - Bedroom TAYLOR MORRISON, INC.

FINALIST: **Beazer Homes** 



Volume Builder - Specialty Room SHEA HOMES

FINALIST: Shea Homes



Volume Builder - Bath **SHEA HOMES** 

FINALISTS: J. Patrick Homes **Beazer Homes** 

### 2021 HOUSTON'S BEST PRISM AWARDS



Volume Builder Semi-Custom Home Front Elevation Over \$1 Million

J. PATRICK HOMES



Volume Builder Semi-Custom Front Elevation **Under \$1 Million** J. PATRICK HOMES

FINALISTS: Fedrick Harris by Newmark Homes J. Patrick Homes



Volume Builder Town Home Product of the Year TAYLOR MORRISON, INC.

FINALISTS: Beazer Homes Meritage Homes



Volume Builder Garden Home/Patio Home of the Year TAYLOR MORRISON, INC.

FINALIST: Meritage Homes



Volume Builder Model Home Park Design of the Year TAYLOR MORRISON, INC. for Bonterra at Woodforest



Volume Builder 55+ Product Design Over \$400,000 TAYLOR MORRISON, INC.

FINALIST: Taylor Morrison, Inc.



Volume Builder 55+ Product Design Under \$400,000 TAYLOR MORRISON, INC.



Design Center of the Year Volume Builder TRIPOINTE HOMES

FINALISTS: Taylor Morrison, Inc. J. Patrick Homes



Volume Builder Interior Merchandising for a Model Home: \$600,000+ **TOLL BROTHERS** 

FINALISTS: Empire Communities Taylor Morrison, Inc.



Volume Builder Interior Merchandising for a Model Home: \$500,000 to \$600,000 **NEWMARK HOMES** 

FINALISTS: Taylor Morrison, Inc. TriPointe Homes



Volume Builder Interior Merchandising for a Model Home: \$400,000 to \$500,000 **TOLL BROTHERS** 

FINALISTS: Shea Homes Taylor Morrison, Inc.



Volume Builder Interior Merchandising for a Model Home: \$350,000 to \$400,000 **NEWMARK HOMES** 

FINALISTS: Taylor Morrison, Inc. Toll Brothers



Volume Builder Interior Merchandising for a Model Home: Merchandising for a Model Home: \$300,000 to \$350,000 TAYLOR MORRISON, INC.

FINALISTS: Shea Homes **Newmark Homes** 



Volume Builder Interior \$250,000 to \$300,000 TAYLOR MORRISON, INC.

FINALISTS: Taylor Morrison, Inc. Beazer Homes



Volume Builder Interior Merchandising for a Model Home: Under \$250,000 TAYLOR MORRISON, INC

FINALIST: **Beazer Homes** 



Vol. Builder Outdoor Living Over \$400,000

**NEWMARK HOMES** 

Taylor Morrison, Inc.



Vol. Builder Outdoor Living Under \$400,000 TAYLOR MORRISON, INC.

# REMODELERS & ASSOCIATES



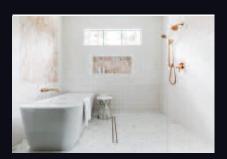
Whole House Renovation Over \$750,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS:
Premier Remodeling & Construction
Craftsmanship by John



Whole House Renovation Under \$250,000 RES COM CUSTOM BUILDERS

FINALISTS: Res Com Custom Builders Res Com Custom Builders



Remodeled Bath Over \$50,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS:
Vick Construction & Remodeling
Vick Construction & Remodeling



Whole House Renovation \$500,000 to \$750,000 TEXAS ELITE CUSTOM HOMES

FINALIST: Craftsmanship by John



Whole House Renovation \$250,000 to \$500,000 ECHO CUSTOM HOMES, LLC

FINALIST: Res Com Custom Builders



Remodeled Outdoor Living Space RES COM CUSTOM BUILDERS

FINALISTS: Creekstone Outdoor Living IJK Home Construction



Home Addition Over \$150,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS: Creekstone Outdoor Living Res Com Custom Builders



Remodeled Bath \$25,000 to \$50,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS:
Res Com Custom Builders
Vick Construction & Remodeling



Home Addition Under \$150,000 TEXAS ELITE CUSTOM HOMES

FINALIST: Creekstone Outdoor Living



Remodeled Bath Under \$25,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS: Res Com Custom Builders Huntington Remodeling

### 2021 HOUSTON'S BEST PRISM AWARDS



Remodeled Specialty Room ALAIR HOMES

FINALISTS:

IJK Home Construction
Res Com Custom Builders



Remodeled Kitchen \$50,000 to \$100,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS: Alair Homes Alair Homes



Remodeled Kitchen Under \$50,000 ECHO CUSTOM HOMES, LLC

FINALISTS:

IJK Home Construction

Res Com Custom Builders



Remodeled Kitchen Over \$100,000 SNELLER CUSTOM HOMES AND REMODELING

FINALISTS:
Premier Remodeling & Construction
Craftsmanship by John



Private Residence Outdoor Living Space Over \$50,000 EKLEKTIK INTERIORS



Private Residence Outdoor Living Space Under \$25,000 PAMELA HOPE DESIGNS



Private Residence Interior Design - Specialty Room PAMELA HOPE DESIGNS

FINALISTS: Eklektik Interiors Eklektik Interiors



Private Residence Interior Design - \$600,000+ EKLEKTIK INTERIORS



Private Residence Interior Design -Family Room EKLEKTIK INTERIORS

FINALISTS: Chairma Design Group Chairma Design Group



Private Residence Interior Design - Under \$300,000 CHAIRMA DESIGN GROUP

FINALISTS: Chairma Design Group Pamela Hope Designs



Private Residence Interior Design -\$300,000 to \$600,000 CHAIRMA DESIGN GROUP

FINALISTS: Pacific Dimensions, Inc. Chairma Design Group



Private Residence Interior Design - Bath EKLEKTIK INTERIORS

FINALISTS: Chairma Design Group Chairma Design Group



Private Residence Interior Design -Bedroom CHAIRMA DESIGN GROUP

FINALISTS: Chairma Design Group Eklektik Interiors

# DEVELOPERS



Master Planned Community of the Year LAND TEJAS for Lago Mar

# FINALISTS: Johnson Development Corporation for Cross Creek Ranch AIRIA Development Company for Artavia



Signage of the Year - Developer FRIENDSWOOD DEVELOPMENT COMPANY for Woodtrace

FINALISTS:
AIRIA Development Company for Artavia
Ashlar Development for The Groves



Master Planned Community Entrance of the Year
Developer
AIRIA DEVELOPMENT COMPANY
for Artavia

FINALIST: The Howard Hughes Corporation for Bridgeland



Community of the Year THE SIGNORELLI COMPANY for Granger Pines

### FINALISTS:

The Howard Hughes Corporation for The Woodland Hills Friendswood Development Company for Ladera Creek



Community Amenity Center of the Year
Developer
ASHLAR DEVELOPMENT
for The Groves



Community Entrance of the Year - Developer FRIENDSWOOD DEVELOPMENT COMPANY for Winward

## 2021 HOUSTON'S BEST PRISM AWARDS



Master Planned Community
Recreation Center of the Year
JOHNSON DEVELOPMENT CORPORATION
for Harvest Green

# FINALISTS: AIRIA Development Company for Artavia Hillwood Communities for Pomona



Sales Information Center of the Year
Developer
CALDWELL COMPANIES
for Towne Lake

FINALIST: AIRIA Development Company for Artavia



Master Planned Community Amenity of the Year
Developer
JOHNSON DEVELOPMENT CORPORATION
for Harvest Green

FINALISTS:
AIRIA Development Company for Artavia
Johnson Development Corporation for Jordan Ranch



Model Home Park of the Year Developer AIRIA DEVELOPMENT COMPANY for Artavia

FINALIST: Shea Homes for Del Bello Lakes



Master Planned Community Landscape Design of the Year - Developer CALDWELL COMPANIES

for Towne Lake

### FINALISTS:

AIRIA Development Company for Artavia
The Howard Hughes Corporation for Parkland Village in Bridgeland

# PROMOTIONS



Billboard Branding of the Year - Developer AIRIA DEVELOPMENT COMPANY for Artavia

### FINALISTS:

Johnson Development Corporation for Woodforest Johnson Development Corporation for Veranda





Billboard Branding of the Year Volume Builder RAVENNA HOMES

Billboard of the Year- Event - Developer AIRIA DEVELOPMENT COMPANY for Artavia "Rockin' Sales Event in October"

#### FINALIST:

Johnson Development Corporation for Woodforest "Merry & Bright Tour of Lights"





Marketing Campaign of the Year - Developer HILLWOOD COMMUNITIES for "Take The EZ Way Home"

### FINALISTS:

Friendswood Development Company for "Discovery Home Tour"

The Howard Hughes Corporation for "Fall Giving Drive"



Marketing Campaign of the Year Volume Builder NEWMARK HOMES for the "Building Your Masterpiece" campaign

### FINALISTS:

Taylor Morrison, Inc. for "Next Move"

Beazer Homes for "Hot Summer Savings"

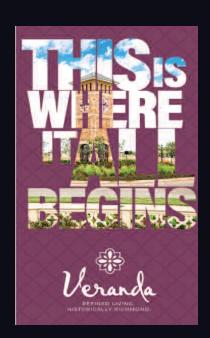
## 2021 HOUSTON'S BEST PRISM AWARDS

Direct Mail Piece of the Year Business to Consumer - Developer JOHNSON DEVELOPMENT CORPORATION for Grand Central Park

FINALIST: Johnson Development Corporation for Woodforest for "Woodforest Hometown Herald"



Direct Mail Piece of the Year
Business to Consumer- Volume Builder
EMPIRE COMMUNITIES
for "Live Beautifully"



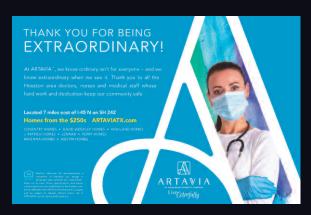
Direct Mail Piece of the Year Business to Business - Developer JOHNSON DEVELOPMENT CORPORATION for Veranda "This Is Where It All Begins"





Direct Mail Piece of the Year
Business to Business - Volume Builder
NEWMARK HOMES
for "Eww to 2020:
The Apothecary Box, An Immersive Experience"

# **PROMOTIONS**

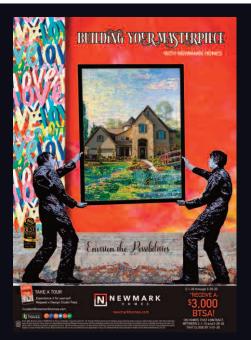


Print Ad of the Year Developer AIRIA DEVELOPMENT COMPANY for Artavia

#### FINALISTS:

ARIRA Development for Artavia

Johnson Development Corporation for Woodforest



Print Ad of the Year
Volume Builder
NEWMARK HOMES
for the "Building Your Masterpiece" campaign



Internet Marketing Campaign of the Year
Developer
HILLWOOD COMMUNITIES
for Pomona

#### FINALISTS:

Friendswood Development Company for "Discovery New Home Tour"

Johnson Development Corporation for "Grand Central Park presents Furever Homes"



Internet Marketing
Campaign of the Year
Custom Builder
ON-POINT CUSTOM HOMES, LP



Internet Marketing Campaign of the Year - Volume Builder TAYLOR MORRISON, INC. for "Next Move"

#### FINALISTS:

Empire Communities for "Home Reimagined" Newmark Homes for "Virtual Easter Egg Hunt"



Digital Community Tour Experience of the Year - Developer FRIENDSWOOD DEVELOPMENT CO. for Woodtrace

### FINALISTS:

Ashlar Development for The Groves
Hillwood Communities for Pomona



Digital Home Tour Experience of the Year - Associate THE SETH BROTHERS TEAM



Event of the Year - Master Planned Community - Developer AIRIA DEVELOPMENT COMPANY for Artavia "Rockin' Sales Event in October"

### FINALISTS:

Johnson Development Corporation for Woodforest "iSpy Parade of Homes"

Johnson Development Corporation for Sienna "Toddler Fair"



Event of the Year - Volume Builder NEWMARK HOMES for "Unplugged"



Event of the Year - Community
Developer
SHEA HOMES
for "Del Bello Lakes Grand Opening"



Sales Brochure of the Year Developer THE HOWARD HUGHES CORPORATION for Bridgeland

FINALISTS: Hillwood Communities for Pomona

AIRIA Development Company for Artavia

# PROMOTIONS



Television/Video Promo of the Year - Developer

AIRIA DEVELOPMENT COMPANY
for Artavia



 ${\it Television/Video\ Promo\ of\ the\ Year\ -\ Associate}$ 

HOT ON! HOMES

FINALISTS: The B& P Team Hot On! Homes



Website of the Year - Associate IRONWOOD CONNECTION



Television/Video Promo of the Year - Volume Builder TAYLOR MORRISON, INC. for Bonterra

FINALIST: Taylor Morrison, Inc. for Somerset Green



Website of the Year - Custom Builder ZANDER HOMES for zanderhomes.net

FINALIST: ROC Homes for roc-homes.com



Website of the Year - Remodeler IJK HOME CONSTRUCTION for ijkhomeconstruction.com

FINALIST: Craftsmanship by John for craftsmanshipbyjohn.com



Radio Commercial of the Year - Developer JOHNSON DEVELPOPMENT CORPORATION for Woodforest "iSpy Parade of Homes"



Website of the Year - Developer JOHNSON DEVELOPMENT CORPORATION for harvestgreentexas.com

FINALISTS: AIRIA Development Company for artaviatx.com

Friendswood Development Company for baytowncrossings.com



Website of the Year Volume Builder EMPIRE COMMUNITIES for empirecommunities.com

FINALISTS:
J. Patrick Homes for jpatrickhomes.com
Taylor Morrison, Inc. for taylormorrison.com

# MILLION DOLLAR CIRCLE AWARDS

elebrating

### **EVENING FVFNT**

Reception & **Awards** 

Awarding Sales Associates, Sales Managers and **REALTORS®** who closed over \$1 million worth of new single family homes, townhomes or garden homes during the 2021 calendar year.

Reception & AWARDS

Elaborate Casino GAMES

> Silent **AUCTION**

Attendance: 400+ Sales & Marketing Professionals

Brought to you by the 2022

IT SALES& **MARKETING** OUNCIL

SPRING 2022

THERE'S NO PLACE LIKE HOME

Annual Event Celebrating New Home Sales Achievement in the Houston Building Industry

### The "Wonderful Wizard of Oz" Title Sponsor - \$3,500

Opportunity to show promotional company video during reception • Ten (10) tickets to the event

The "Yellow Brick Road"

Card Deck Sponsor - \$2,500 Company logo on all decks of cards • Eight (8) tickets to the event

### The "Munchkins" Buffet Sponsor(s) - \$2,500

(2 opportunities)

Company logo on dinner menu

· Eight (8) tickets to the event

### The "Heartful Tin Man" Game Chips Sponsor - \$2,500 Company name or logo on playing chips (as applicable)

· Eight (8) tickets to the event

### The "Scarecrow" Photo Sponsor - \$2,500

Logo on photos taken in photography area

· Six (6) tickets to the event

### The "Ruby Slippers" Silent Auction Sponsor - \$2,000

Logo on all bidding forms and auction item displays

· Six (6) tickets to the event

### The "Emerald City"

Entertainment Sponsor(s) - \$2,000 Company name or logo projected onto the dance floor

· Six (6) tickets to the event

### The "Courageous Lion" Cocktail Sponsor(s) - \$2,000

(2 opportunities) Company name or logo on swizzle sticks or napkins placed at bars · Six (6) tickets to the event

#### The "Toto"

Photo Booth Sponsor - \$1,750 Company name or logo on display in photo booth area

• Four (4) tickets to the event

### The "Tornado"

Sponsor's logo displayed at the casino game of their choice.

• Four (4) tickets to the event Casino games include: Black Jack, 3-Card Poker, "Let it Ride", Texas Hold 'em, Roulette, Craps Mini Baccarat and Slot Machines Reserve your choice of game table(s) early. First-come, first served! There is no limit to to number of game tables a company can sponsor. Ask for details.

### The "Lollipop Guild" Casino Game Table Sponsor – \$1,750 Certificate Sponsor – \$1,750 Company name or logo printed on each award certificate

• Four (4) tickets to the event

### The "Red Poppies"

Program Sponsor - \$1,750 Sponsor's logo displayed at the casino game of their choice

• Four (4) tickets to the event

#### Million Dollar Sponsor - \$750

- Company listing in A/V presentation
- · Company listing on all marketing
- Two (2) tickets to the event

Contact: Mel Audain at maudain@ghba.org or 281-664-1428

CELEBRATING THE ART OF

CONTEMPORARY



**THE 2022** 

GREATER HOUSTON **BUILDERS ASSOCIATION** 

Experience the sights and sounds of it all!

**BOOTH THEME COMPETITION** 

### SECURE YOUR EXHIBITOR BOOTHS

BOOTH COST: \$1,000 per Includes 8'X 10' booth with 6' table, standard expo pipe & draping

Take Top Honors AWARDS FOR BEST BOOTH THEMES LIMIT 2 BOOTHS PER COMPANY

• Top billing on all marketing for • Largest Trade Show Booth this inaugural event

located in prominent location in the expo

- Ten (10) Tickets to Expo
- Six (5) Valet Passes

Exclusive sponsorships include the following: (1) One Expo booth, Company name or logo listed on GHBA website, in all event marketing and promotional materials, social media, event presentations, and signage (as applicable). Plus, company recognition as a Sponsor during the event (as applicable).

# Sponsorships

# nsor – \$3,000

Logo on signage at the REALTOR® Interactive Wall Installation

Sponsor representatives can man the exhibit

- Six (6) tickets to the expo
- Three (3) valet passes

#### The Herbie Hancod Cocktail Sponsor – sor – \$3,000

(2 opportunities) Company logo on drink stirrers

- Six (6) tickets to the expo
- Three (3) valet passes

### Photo Booth Sponsor - \$3,000

Attn: Sales & Marketing Professionals for Builders, Developers,

Mortgage Companies, Title Companies or any other company that markets their

business to REALTORS®: Showcase your company's products and services.

Logo on event souvenir photos

- Six (6) tickets to the expo
- Three (3) valet passes

[\$7,500]

Company logo at caricature artists' station and also imprinted on keepsake caricature artwork of REALTOR® guests drawn during

- Six (6) tickets to the expo
- Three (3) valet passes

**Bag Sponsor** – \$3,000

Logo on expo bags for guests to collect vendor goodies and collateral

- Six (6) tickets to the expo
- Three (3) valet passes

#### The Kenny G Expo Guide Sponsor – \$2,500

Company logo on guide hand out for all guests to receive at entrance

- Four (4) tickets to the expo
- Two (2) valet passes

Company representative to draw the winner's name live on stage Company logo on expo tickets

- Four (4) tickets to the expo
- Two (2) valet passes

# ponsor – \$2,500

Logo on signage at the REALTOR® Professional Photo **Head Shots Prize Drawing Booth** Sponsor representatives man the exhibit

- Four (4) tickets to the expo Two (2) valet passes

### **Bobby Blue Bland**

Logo on signage at Live Entertainment Area

- Four (4) tickets to the expo
- Two (2) valet passes

### The "Pride & Joy" Trophy Sponsor – \$2,500

Logo on crystal trophies given for "Best Booth: 1st, 2nd & 3rd Place" as well as opportunity for (1) company representive to announce the winners live on-stage

- Four (4) tickets to the expo
- Two (2) valet passes

et Sponsor - \$2,500

Logo on signage at Valet Station and on event valet passes

- Four (4) tickets to the expoTwo (2) valet passes

### The "Last Two Dollars" Entertainment Sponsor - \$2,500 Money Grab Sponsor - \$2,500 Company logo on money grab

- game station • Four (4) tickets to the expo
- Two (2) valet passes

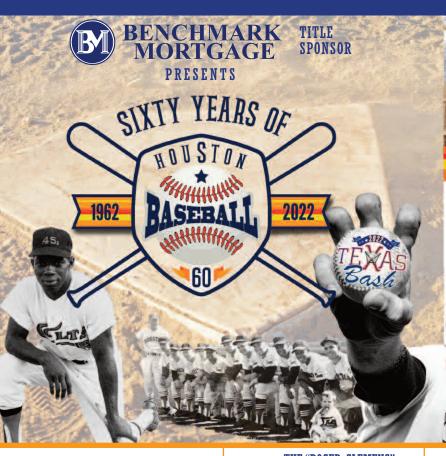
The BB King Dance Floor Sponsor – \$2,000 Company logo on dance floor for guests to enjoy as they dance the night away

- Two (2) tickets to the expo
- One (1) valet pass

Contact: Mel Audain at maudain@ghba.org or 281-664-1428

> \*Event details are subject to change without notice.

Professional baseball came to Houston in 1962 with the formation of the National League Houston Colt 45's . Their first game was played April 10, 1962 and the final game was Sept. 27, 1964. The team was re-named the Houston Astros in 1965 and began playing in the Astrodome, called "the Eighth Wonder Of The World." The first game the Astros played in the dome was on April 12, 1965. The last game was played on Oct. 9, 1999. On March 30, 2000, the Astros moved to their new stadium downtown which was built as a renovation of the old Houston Union Station, now named Minute-Maid Park. The Houston Astros won the World Series Championship title in 2017.





## BUILD IT AND THEY WILL COME



# EXCLUSIVE SPONSORSHIPS

Along with their individual benefits, Exclusive Sponsorships recieve:

- Logo prominently displayed on all marketing and social media
- · Logo featured on A/V program in the Texas Bash Suite

### BECOME A SPONSOR EARLY!

Get optimal logo exposure when you secure your sponsorship early.

### THE "ROGER CLEMENS" HOT DOG SPONSOR \$2,500

- Company logo displayed at food station
- 10 Tickets to event

# THE ORBIT

MASCOT VISIT SPONSOR

- (1) One company representative has the opportunity to introduce Astros Mascot Orbit's visit with fans
- 10 Tickets to event

### THE "BERKMAN" SILENT AUCTION SPONSOR \$2,500

- Company logo at the silent auction area and on all auction bidding sheets
- 10 Tickets to event

# THE "CÉASAR CEDEÑO" CLAPPING NOISE MAKER SPONSOR \$2,500

- · Company logo imprinted on give-away noise makers
- 10 Tickets to event

### THE "BIGGIO" BEVERAGE SPONSOR \$2,500

- · Company logo printed on napkins and large displays at the bar
- 10 Tickets to event

### THE "JOSE CRUZ" KOOZIE SPONSOR \$2,500

- · Company logo imprinted on give-away koozies
- 10 Tickets to event

### THE "MILO HAMILTON" PEANUTS SPONSOR \$2,000

- Company logo prominently displayed on peanut bags
- . 8 Tickets to event

### THE "LARRY DIERKER" FOAM FINGER SPONSOR \$2,500

- Company logo imprinted on fun give-away "No. 1" foam fingers
- · 10 Tickets to event

### THE "NOLAN RYAN" PHOTO BOOTH SPONSOR

- \$2,500

   Company logo prominently displayed on all souvenir photos taken in photo booth
- 10 Tickets to event

### THE "JOE MORGAN" POPCORN SPONSOR \$2,000

- Company logo displayed at popcorn station and on bags
- · 8 Tickets to event

### CONTACT: MEL AUDAIN at maudain@ghba.org or 281-664-1428



### A great way to gain company visibility,

UNLIMITED

Unlimited Sponsorships feature your company listing on marketing and social media and in the A/V program in the Texas Bash Suite, plus these individual ticket benefits:

# \$1,200

6 Tickets to the Event

2 Tickets to the Event

### SPONSOR: \$200 Company name listed on marketing

as a contributor to

the door prize(s). 1 Ticket to the Event

4 Tickets to the Event

**THE 2022 SALES & MARKETING COUNCIL BRINGS YOU** 



**EXCEPTIONAL NETWORKING!** 



### **FALL 2022**

**EXCEPTIONAL NETWORKING!** 



# <sup>‰</sup>SuperStar

- Includes company logo prominently showcased with "top billing" at the event venue and on all print, online and social media marketing
- Opportunity for (1) one company representative to announce the start of the competition on stage
- Opportunity for (1) one company representative to hand out the trophy awards
- (6) VIP All Access tickets to event with VIP Seating and access into the Sponsors' VIP Room

### THE Backstage

### **TEAM'S GREEN ROOM SPONSOR \$2.500**

- Includes company logo displayed throughout the green room and opportunity to decorate the room in your company colors
- (2) Company representatives are allowed in the green room to network with everyone. No other sponsor is allowed into this room
- (4) Lanyard Tickets to event

## ame!

### STAGE SPONSOR(S) \$2,000 (2) AVAILABLE

- Includes company logo on displays at stage left or right
- (4) Lanyard Tickets to event

## THE Intermission

### FOOD SPONSOR(S) \$2,000 (2) AVAILABLE

- Includes company logo on displays at food stations
- (4) Lanyard Tickets to event

### **EXCLUSIVE SPONSORSHIPS**

Along with their individual benefits, you'll receive:

- Access into the Sponsors VIP Room
- Logo recognition in print, online & social media marketing
- Signage at the event and recognition at awards presentation
- VIP seating during the performances

Each lanyard ticket includes: admission to the event, food and (2) cocktails

### THE Simon Cowell

### JUDGES TABLE SPONSOR \$2,000

- Includes company logo on the judges' table as well as on their drinking tumblers
- Opportunity for (1) company representative to introduce the judges live on stage
- VIP Seating near the Judges
- (4) Lanyard Tickets to event

## THE Poser

#### PHOTO BOOTH SPONSOR \$2,000

- Includes company logo on souvenir photos from "The Mirror" photo booth and social media experience
- (4) Lanyard Tickets to event

### THE Duet

### DRINK SPONSOR \$2,000

- Includes company logo on napkins and displays at all bars
- (4) Lanyard Tickets to event



#### **ENTERTAINMENT SPONSOR \$1.500**

- Includes company logo displayed at DJ Booth area
- (2) Lanyard Tickets to event

### EMCEE SPONSOR \$2,000

- Opportunity for (1) company representative to introduce the event's emcee
- (4) Lanyard Tickets to event

## THE Idol

#### WINNING PRIZES SPONSOR \$1,500

- Includes company logo on gift bags for 2nd & 3rd Place Winners as well as the Costume contests
- (2) Lanyard Tickets to event

## THE Killin' It

#### KOOZIE SPONSOR \$1,500

- Includes company logo imprinted on give-away
- (2) Lanyard Tickets to event

## THE Voice

### **AUDIO SPONSOR \$2,000**

- Includes (1) company representative allowed to introduce themselves on the venue's sound system at beginning of the event
- (4) Lanyard Tickets to event

REGISTER YOUR FRICE: \$600 per team. Up to (6) players. Each team receives (1) general event ticket and (1) Team's Green Room pass per player. General event tickets include: admission into the event, food and (2) cocktails. No limit to number of teams per company



### PRISM 2022: [RE]DISCOVER QUEEN

### **AWARDS PRESENTATION & SIT DOWN DINNER**

EOPLE, PRODUCT and PROMOTION categories of nearly 700 entries are judged for this annual black tie gala awards event. Sponsors and winners receive recognition through the association and local media. Be a part of the one night of the year when the best of the best come together to represent their companies through sponsorships and awards entries. This year's event celebrates the 50+ years of music by the legendary rock group, Queen. **A Golden Jubilee**.

**AVG. ATTENDANCE:** 750+ Builders, Remodelers, Developers, REALTORS®, Associates and Sales & Marketing Professionals

CONTACT: MEL AUDAIN at maudain@ghba.org or 281-664-1428

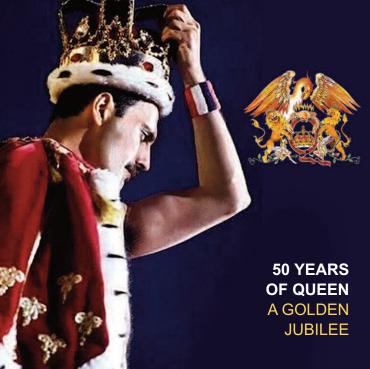
# THE "We Will Rock You"

TITLE SPONSOR: \$12,000

Package includes list of Exclusive Sponsor benefits, plus:

- Logo prominently displayed on stage during the entire dinner & awards presentation
- Mini presentation to kick off the show a 60 second sponsor-provided video
- Grand entrance with a company representative that begins the awards show. The spotlight moment will incorporate the theme of the evening
- Special seating at the TITLE SPONSOR'S TABLE: a VIP Table for 10 in the ballroom positioned at the room's most central focal point

More sponsorship opportunities on next page.





"You had your time, you had the power,
You've yet to have your finest hour..."

— RADIO GAGA

# EXCLUSIVE SPONSORSHIPS

Along with their own individual benefits, Exclusive Sponsorship\* packages include:

- Logo recognition on all marketing collateral, advertising and social media
- Logo displayed during awards presentation
- Sponsors Awards presented to your company representative
- 10 complimentary tickets with VIP seating, and 5 valet passes
- Free one-time mailing list of GHBA members
- Link to your web site from PRISM web site through 10/22
- 1/4 page ad in one issue of a 2022 Houston Builder Magazine

Modifications may be made to Exclusive Sponsorships depending upon the request. Ask for details!

### "The Show Must Go On!"

AUDIO/VISUAL
PRESENTATION SPONSOR:
\$6,500

Package includes list of Exclusive Sponsor benefits, plus:

 Sponsor's logo will be set within the border graphics of the on screen awards show presentation to be seen all evening

### "You're My Best Friend"

**COCKTAIL RECEPTION** 

SPONSOR: \$6,000

Package includes list of Exclusive Sponsor benefits, plus:

- Logo prominently displayed at your VIP section of the cocktail reception
- One (1) company representative to announce the show to begin ushering guests into the ballroom for the dinner and awards presentation

### "Somebody to Love"

DÉCOR SPONSOR: \$6,000 Package includes list of Exclusive Sponsor benefits, plus:

- Logo prominently displayed in ballroom
- Opportunity to display a sponsor-provided decor vignette within the ballroom with company logo

### "Golden Jubilee"

QUEEN TRIBUTE SPONSOR: \$6,000

Package includes list of Exclusive Sponsor benefits, plus:

- Logo prominently displayed on screen during video tribute
- Opportunity to have one company representative to introduce the tribute

### "The Mercury"

MARTINI SPONSOR: \$5.500

Package includes list of Exclusive Sponsor benefits, plus:

- Sponsor to hand out 50 martini drink tickets
- Sponsor names the martini of the evening
- Sponsor logo carved in ice luge at martini bar

### "Play The Game"

CASINO GAMING STATIONS SPONSOR: \$5,500

Package includes list of Exclusive Sponsor benefits, plus:

- Speciality decks of playing cards with company logo for use at blackjack and poker tables
- Logo on all casino gaming stations throughout the entire evening

### "Killer Queen"

SPECIALTY DRINK SPONSOR: \$5,500

Package includes list of Exclusive Sponsor benefits, plus:

- Sponsor to hand out 50 specialty drink tickets
- Sponsor names the specialty drink of the evening
- Sponsor logo at specialty drink bar area

### "Another One Bites The Dust"

DINNER SPONSOR: \$5.500

Package includes list of Exclusive Sponsor benefits, plus:

 Logo prominently displayed on elegant keepsake menus placed at each place setting

### "Don't Stop Me Now!"

AFTER PARTY SPONSOR: \$5.500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo displayed on GOBO projected onto the dance floor
- Sponsor is announced during the dance
- Sponsor has an exclusive
   VIP section of the After Party



### [RE]DISCOVER QUEEN

Mercury & May & Taylor & Dean.



### "I Want To Break Free"

TRIP GIVE AWAY SPONSOR: \$5,500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo printed on event ticket trip give away form area
- Sponsor draws the winner's name for the trip for two grand prize give away

### "We Are The Champions"

WINNERS GUIDE SPONSOR: \$5,500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo prominently displayed on the front cover of the 24 page official program of 2022 Winners & Finalists
- A sponsor-provided full page ad in the program

# "Crazy Little Thing Called Love"

PHOTO BOOTH SPONSOR: \$5,000

Package includes list of Exclusive Sponsor benefits, plus:

- Logo displayed at "THE MIRROR, a social media experience" photo booth area
- Logo printed keepsake photo print outs

### "Flash"

PHOTOGRAPHY SPONSOR: \$5,000

Package includes list of Exclusive Sponsor benefits, plus:

- Logo displayed at green screen photography area
- Logo printed keepsake photo print outs

### "Queen: Forever"

CENTERPIECE SPONSOR:

\$5,000

Package includes list of Exclusive Sponsor benefits, plus:

 Logo incorporated into elegant centerpieces on the ballroom tables for guests to enjoy all night

### "Another One Bites The Dust"

DINNER SPONSOR: \$4.500

Package includes list of Exclusive Sponsor benefits, plus:

 Logo prominently displayed on elegant keepsake menus placed at each place setting

### "Bohemian Rhapsody"

BAR SPONSOR: \$4.500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo imprinted on drink stirrers at bar area
- Logo imprinted on napkins at bar area
- Logo displayed at bar area

# "Who Wants To Live Forever" CARICATURE SPONSOR: \$4,500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo to appear on the artist's caricature drawings
- Opportunity to mix & mingle as guests have their caricatures drawn

### "I Want It All"

DESSERT SPONSOR: \$4,000

Package includes list of Exclusive Sponsor benefits, plus:

 Logo prominently displayed on the dessert presentation at every place setting

### "Under Pressure"

OFFICIAL TOAST SPONSOR: \$4,000

Package includes list of Exclusive Sponsor benefits, plus:

 One (1) company representative to give the official PRISM 2021 toast of the evening live onstage

### "Radio Gaga"

VALET SPONSOR: \$3.500

Package includes list of Exclusive Sponsor benefits, plus:

- Logo printed on all valet passes
- Logo displayed at the valet station
- Opportunity to leave a sponsor-provided gift item in each vehicle that valets

# UNLIMITED SPONSORSHIPS

# **Diamond** SPONSOR: \$3,000 Package includes:

- Company listing on all advertising and marketing
- Table of ten (10) tickets to the event

### Gold SPONSOR: \$2,000

Package includes:

- Company listing on all advertising and marketing
- Six (6) tickets to the event

# **Silver** SPONSOR: \$1,000 Package includes:

- Company listing on all advertising and marketing
- Two (2) tickets to the event



CONTACT: MEL AUDAIN at maudain@ghba.org or 281-664-1428



# ALIANA®

2,000-acre, nationally recognized and award-winning, master-planned community in Richmond, TX, known for it's handcrafted lifestyle, prime location and premier builders.

At AIRIA Development® Company, we create premier residential environments where houses become homes and residents of all ages can live, work, play, gather and build memories. With a keen eye for design, we enhance the natural beauty of the areas we develop, while keeping our focus on what is most important to homebuyers – an extraordinary place they will be proud to call home. **Learn more at AIRIADEVCO.com.** 



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